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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Serafin Real Estate in compliance with all applicable fair housing and equal opportunity laws.

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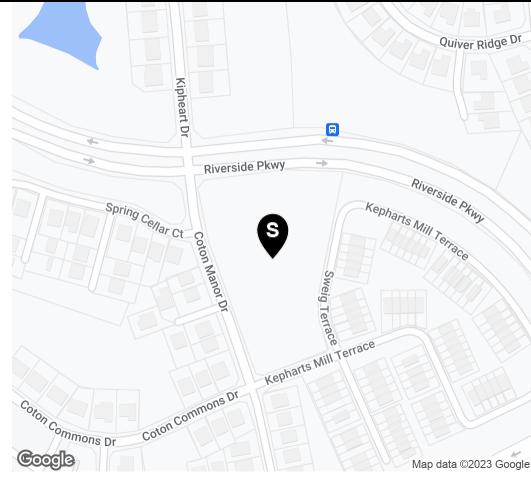
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## **EXECUTIVE SUMMARY**





## **OFFERING SUMMARY**

**SALE PRICE:** \$3,500,000

LOT SIZE: 4.41 Acres

**PRICE / ACRE:** \$793,651

**ZONING:** PDH

MARKET: Washington DC Metro

**SUBMARKET:** Leesburg/Route 7

## **PROPERTY OVERVIEW**

4.41 acre lot zoned PDH3 at corner of Riverside Pkwy and Coton Manor Drive in Landsdowne, VA. Zoning permits the following by right: Religious facility, child care and early education center, community center, lodge, etc. Located near Route 7 and Belmont Ridge Road.

# INVESTMENT HIGHLIGHTS

- Property type: 4.41 acre lot
- Location: Corner of Riverside Pkwy and Coton
   Manor Drive in Landsdowne, VA
- Zoning: PDH3
- Permitted uses by right: Religious facility,
   Child care and early education center,
   Community center, Lodge, etc.
- Location benefits: Near Route 7 and Belmont Ridge Road.



# PROPERTY DETAILS

SALE PRICE	\$3,500,000	
LOCATION INFORMATION		
BUILDING NAME	Riverside Pkwy & Coton Manor Dr	
STREET ADDRESS	Riverside Pkwy & Coton Manor Dr	
CITY, STATE, ZIP	Lansdowne, VA 20176	
COUNTY	Loudoun	
MARKET	Washington DC Metro	
SUB-MARKET	Leesburg/Route 7	
CROSS-STREETS	Coton Manor Drive & Riverside Pkwy	
NEAREST HIGHWAY	Route 7	
NEAREST AIRPORT	Dulles International Airport/ Leesburg Airport	
BUILDING INFORMATION		
NUMBER OF LOTS	1	
BEST USE	Religious Facility, Childcare Center	

## **PROPERTY INFORMATION**

PROPERTY TYPE	Land
PROPERTY SUBTYPE	Other
ZONING	PDH
LOT SIZE	4.41 Acres
APN#	112180736000
CORNER PROPERTY	Yes

# ADDITIONAL PHOTOS

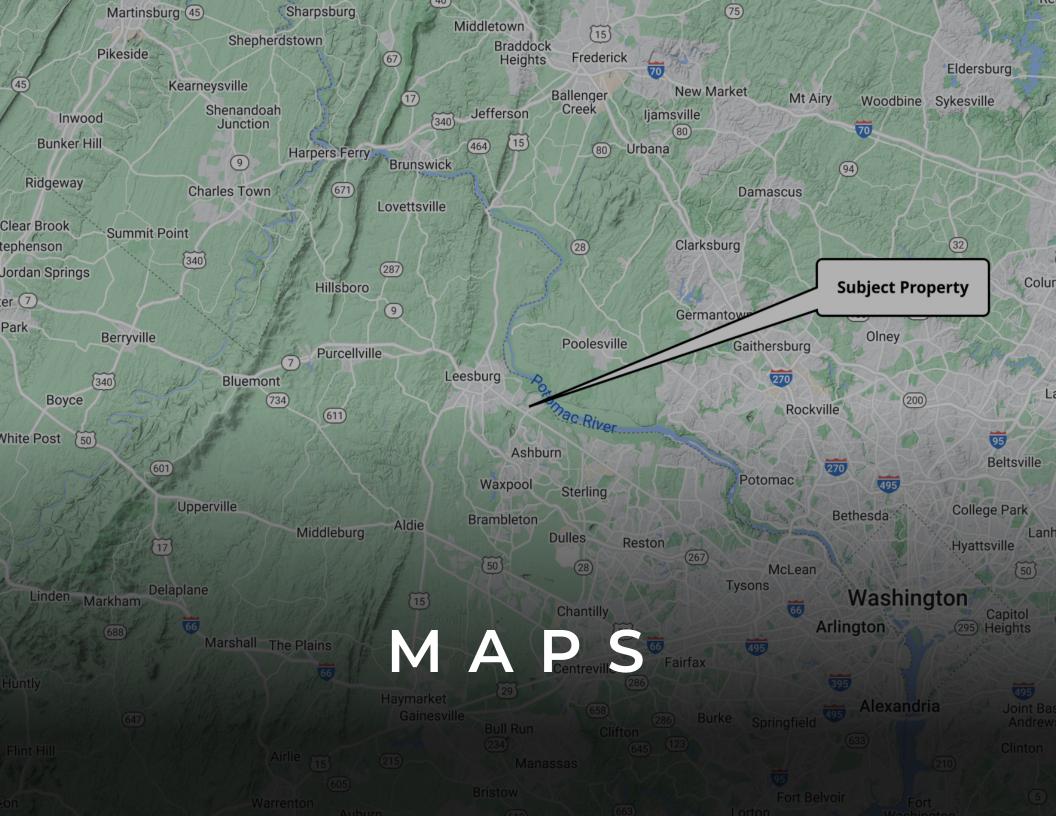




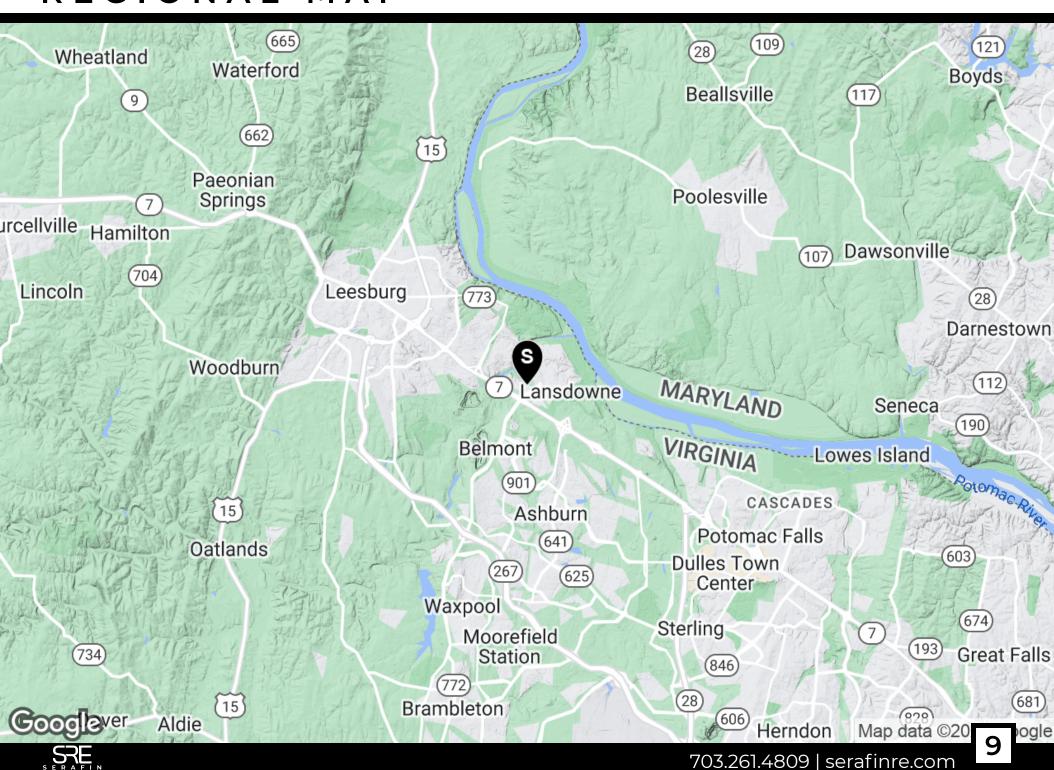




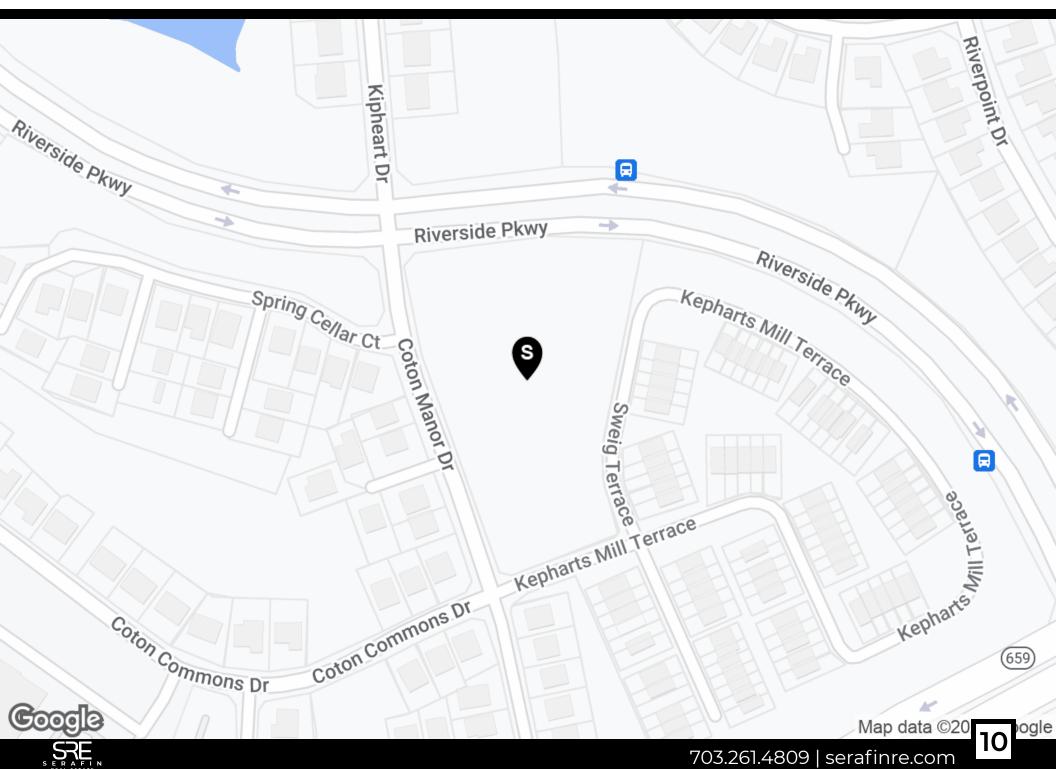




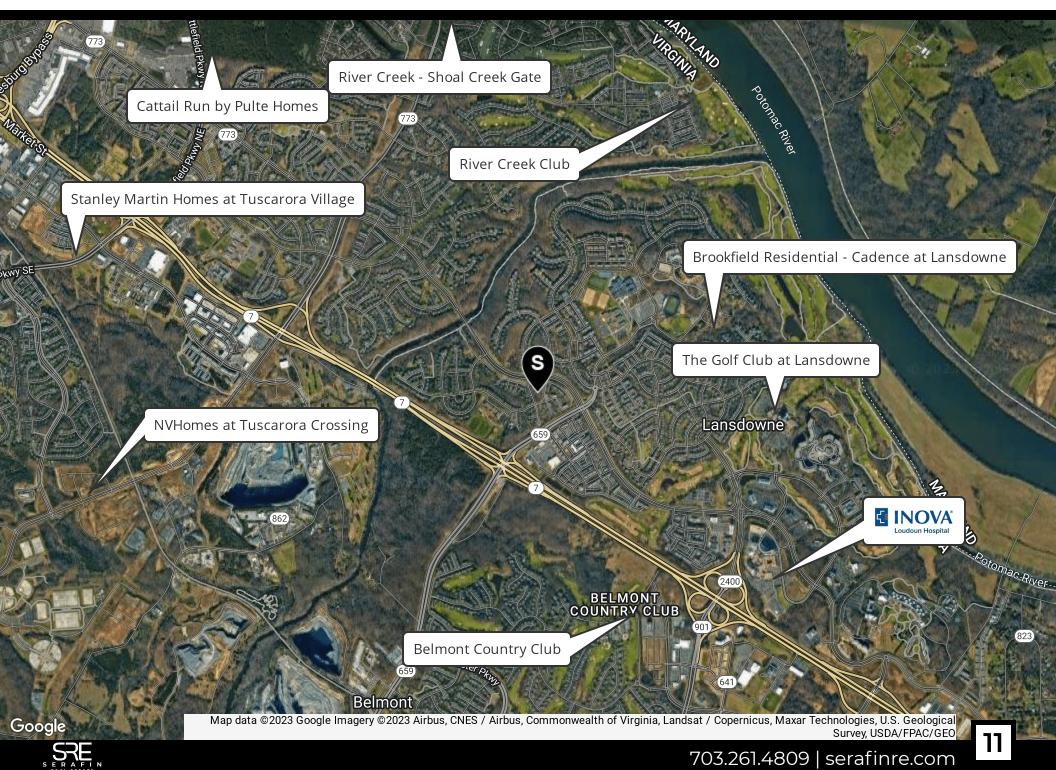
## REGIONAL MAP



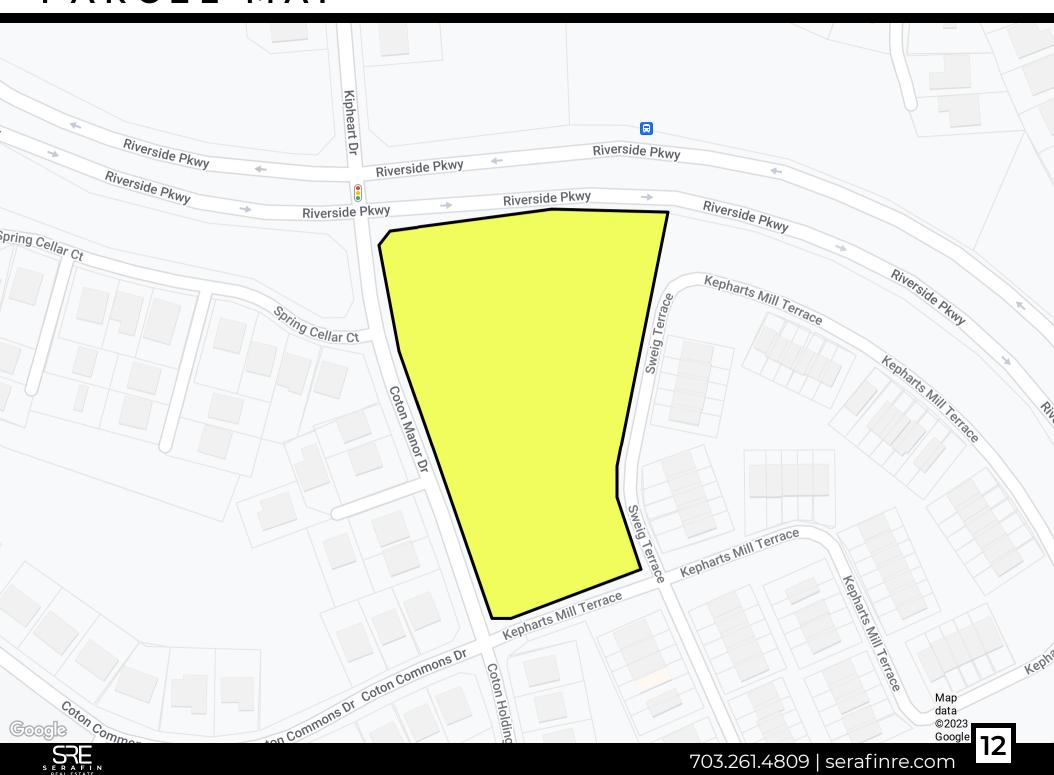
# LOCATION MAP



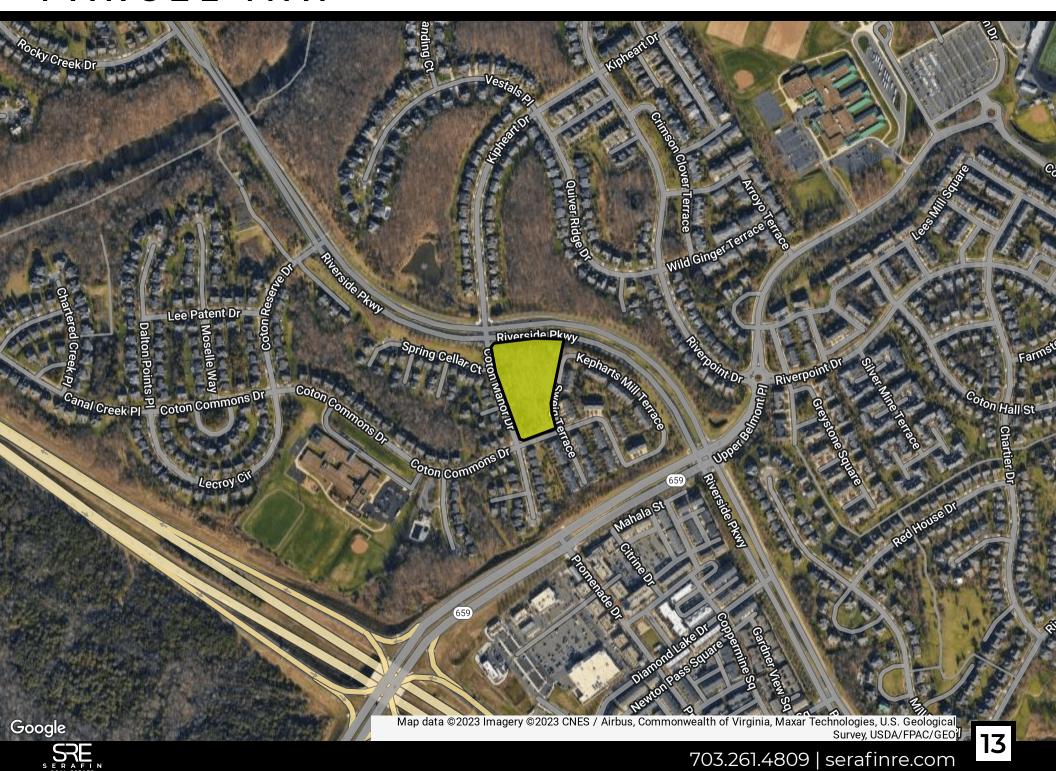
# RETAILER MAP

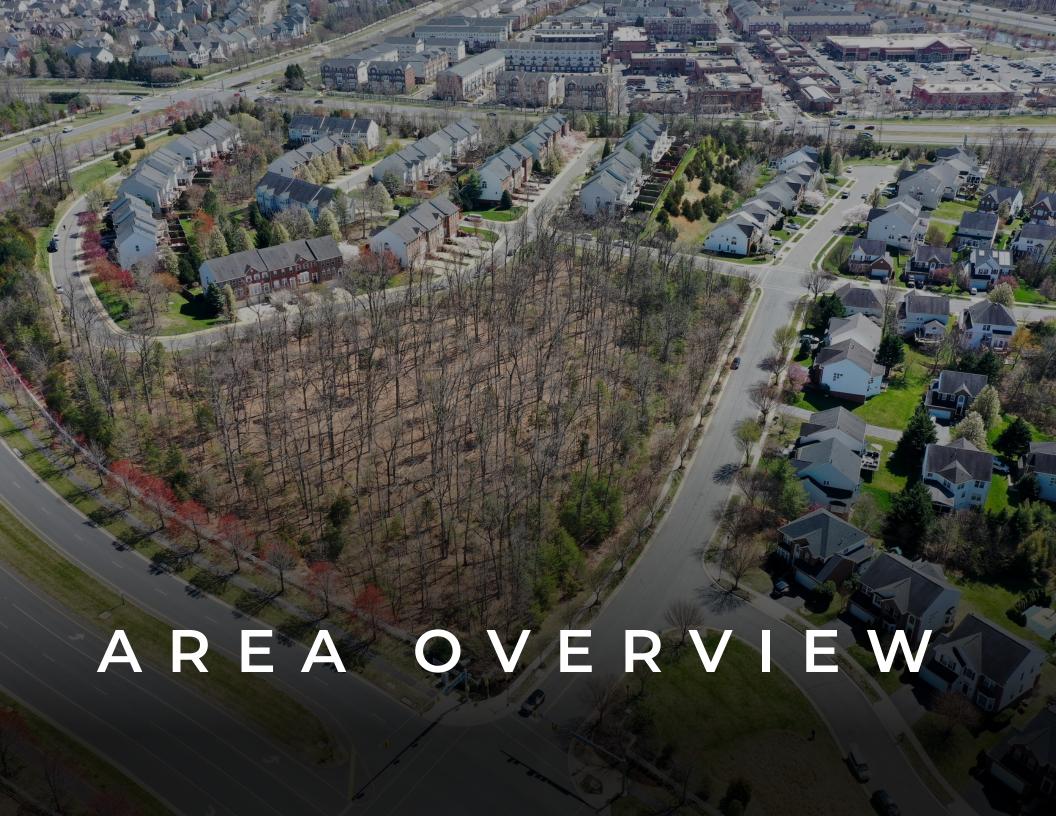


# PARCEL MAP



# PARCEL MAP

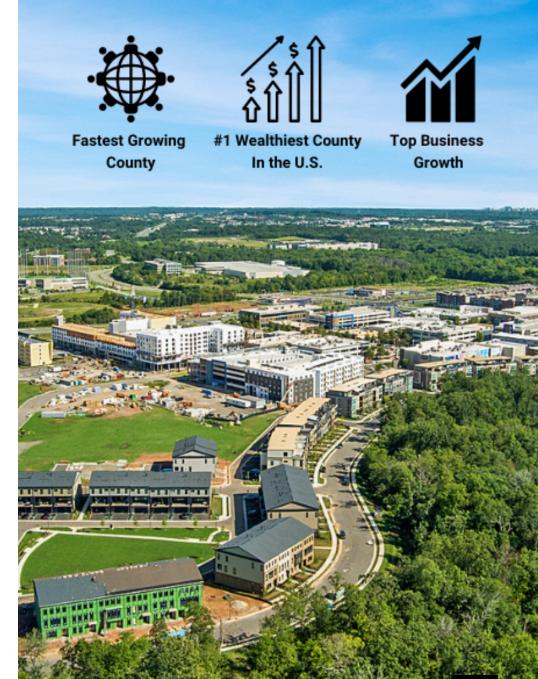




# ABOUT LOUDOUN COUNTY

## **ABOUT LOUDOUN COUNTY**

- Loudoun County is located in the northern part of the Commonwealth of Virginia in the United States. In 2019, the population was estimated at 413,538, making it Virginia's thirdmost populous county.
- As of 2018, Loudoun County had a median household income of \$136,268. Since 2008, the county has been ranked first in the U.S. in median household income among jurisdictions with a population of 65,000 or more.
- A study from SmartAsset shows that Loudoun residents get more for their money than people in any other county in Virginia, and ranks 80th among 3,000 counties nationwide. The study compares median income and cost-of-living data nationwide to find the counties where people hold the most purchasing power.
- Loudoun is the happiest large county in the United States, according to results from SmartAsset. According to the 2019 study, "The county has a low poverty rate, with only 3.7 percent of residents living below the poverty line. In addition to economic stability, Loudoun County residents also enjoy relatively long lives. The average life expectancy in the county is 83.19 years."



## CITY INFORMATION

## **LOCATION DESCRIPTION**

Lansdowne is a picturesque town located in Loudoun County, Virginia, in the eastern United States. Situated on the banks of the Potomac River, Lansdowne boasts breathtaking views of the surrounding countryside, including rolling hills, verdant forests, and sparkling bodies of water.

The town itself is characterized by tree-lined streets, spacious parks, and stately homes that reflect the area's rich history and architecture. Visitors can explore the charming downtown area, which features a variety of quaint shops, cozy cafes, and delicious restaurants that serve up locally sourced cuisine.

For those who love the great outdoors, Lansdowne offers plenty of opportunities for hiking, biking, and picnicking in the nearby parks and nature reserves. The Potomac Heritage National Scenic Trail winds through the town, offering stunning views of the river and surrounding landscape.

Overall, Lansdowne is a beautiful and peaceful retreat that offers visitors a chance to escape the hustle and bustle of city life and immerse themselves in the natural beauty of Virginia's countryside.

## **LOCATION DETAILS**

MARKET Washington DC Metro

**SUB MARKET** Leesburg/Route 7

**COUNTY** Loudoun

CROSS STREETS Coton Manor Drive & Riverside

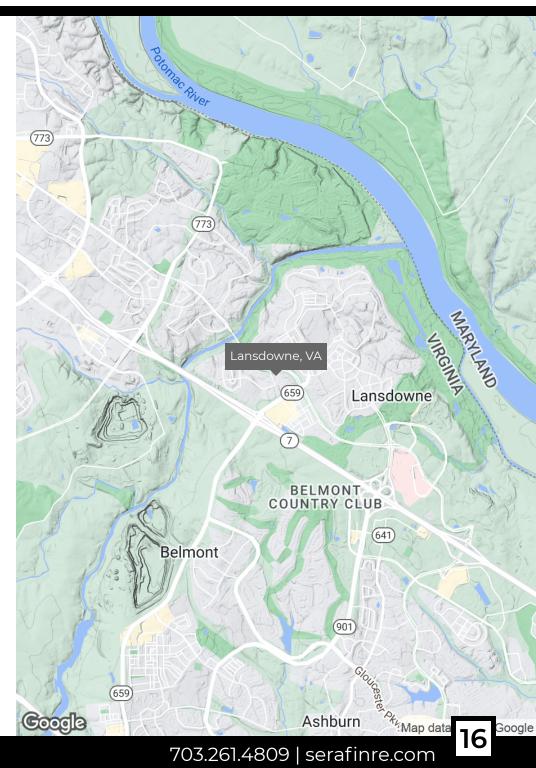
Pkwy

**NEAREST HIGHWAY** Route 7

NEAREST AIRPORT

Dulles International Airport/

Leesbura Airport



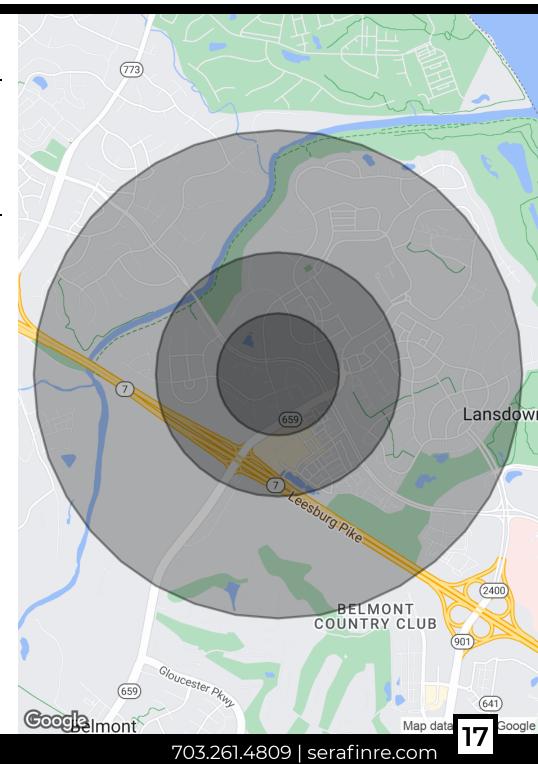


# DEMOGRAPHICS MAP & REPORT

POPULATION	<b>0.25 MILES</b>	0.5 MILES	1 MILE
TOTAL POPULATION	943	3,110	10,339
AVERAGE AGE	38.2	38.7	39.1
AVERAGE AGE (MALE)	30.7	31.9	36.6
AVERAGE AGE (FEMALE)	39.2	39.7	39.4

HOUSEHOLDS & INCOME	0.25 MILES	0.5 MILES	1 MILE
TOTAL HOUSEHOLDS	327	1,056	3,521
# OF PERSONS PER HH	2.9	2.9	2.9
AVERAGE HH INCOME	\$182,874	\$190,853	\$204,210
AVERAGE HOUSE VALUE	\$613,456	\$621,827	\$574,064

<sup>\*</sup> Demographic data derived from 2020 ACS - US Census







# SERAFIN REAL ESTATE Investment | Brokerage | Acquisition



Top-Selling
Commercial Brokerage
for Total Volume Sold
in Loudoun County





## **ABOUT SERAFIN REAL ESTATE**

Serafin Real Estate is a licensed commercial real estate brokerage firm located in Loudoun County, VA. We help investors and business owners with their commercial property needs. We strive to provide high-level services to our clients and deliver the best solutions and opportunities in commercial real estate.

Serafin Real Estate Inc. 40834 Graydon Manor Lane Leesburg, VA 20175 703.261.4809 info@serafinre.com www.serafinre.com Licensed in the State of Virginia



CRE BROKERAGE
FOR TOTAL
VOLUME SOLD











## BROKER INFORMATION





## **JOE SERAFIN**

Owner & Principal Broker

jserafin@serafinre.com

Direct: 703.261.4809 | Cell: 703.994.7510

### PROFESSIONAL BACKGROUND

Joe is a 17-year real estate industry veteran and owner of Serafin Real Estate, specializing in investment sales, acquisitions, brokerage, and property investment consultation in Loudoun, Fairfax, and Prince William County.

Joe has built a solid foundation through his representation of many developers, private equity firms, and individual investors throughout the years and has successfully closed over \$500M of transactions since his start in the industry. His specific areas of expertise include strategic planning, financial investment analysis, and financial structuring ensuring solid and transparent property investments for his clients.

By applying this expertise and market knowledge, Joe consistently exceeds the investment goals for his clients and has earned their trust as a reliable resource, creating life-long business and personal relationships. Joe is an active member of many professional networking real estate groups and graduated from Virginia Tech with a Bachelor of Business Administration degree.

#### **Serafin Real Estate**

40834 Graydon Manor Lane Leesburg, VA 20175 703.261.4809 serafinre.com

