WALDORF OPPORTUNITY

#### LISTING BROKER

Hooper & Associates
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#### **PROPERTY**

3040 Leonardtown Road Waldorf, Maryland 20602

# 3040 LEONARDTOWN ROAD

2.25 ACRES +/- AT INTERSECTION OF US ROUTE 301 (CRAIN HWY & MD ROUTE 5 (LEONARDTOWN RD)







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Legal questions should be discussed by the party with an attorney. Tax questions should discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Hooper & Associates in compliance with all applicable fair housing and equal opportunity laws.

All property showings are by appointment only. All potential buyers and tenants are kept confidential; only disclosed to outside parties upon written permission.

Please consult Hooper & Associates for more details.

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Anne M. Hooper

Hooper & Associates

3605 Old Washington Road

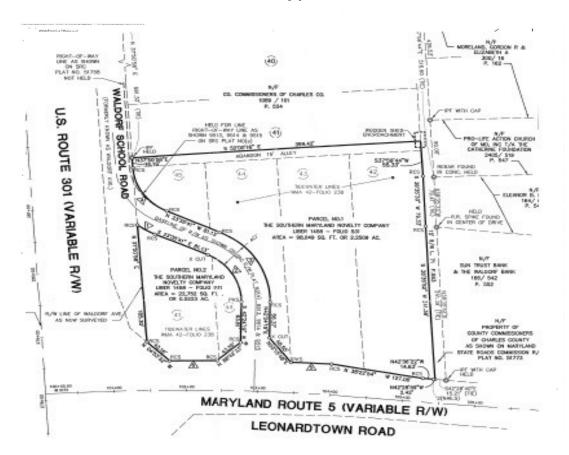
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Waldorf, MD 20604

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Email anne@hooper.associates





REDEVELOPMENT SITE WITHIN **WALDORF OPPORTUNITY ZONE**. SITE IS APPROXIMATELY 2.25 ACRES AT THE INTERSECTION OF US ROUTE 301 (CRAIN HWY) AND MD ROUTE 5 (LEONARDTOWN ROAD). ZONED WC (WALDORF CENTRAL). EXISTING 2,100 SF ANCILLARY STRUCTURE LEASED FOR RETAIL AS AN INTERIM USE & APPROX. 1,260 SF STORAGE BUILDING LEASED TO CHECKERS - WALDORF.



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### PROPERTY INFORMATION

#### **OFFERING SUMMARY**

Sale Price \$2,400,000

Number of Units 2 Rental Unit s

- 2,100 SF Ancillary Structure - Retail for Interim Use

- 1,260 SF Storage Building (Leased by Checkers - Waldorf)

Lot Size (combined) 2.25 Acres

98,010 SF +/-

Year Built Unknown
Price Per SF (Land) \$24.49

#### PROPERTY HIGHLIGHTS

Located in Charles County Opportunity Zone

Road Frontage: 215 LF +/- along Leonardtown Road

- Income: One (1) Storage Building Leased by Checkers— Waldorf for \$1,700.00 per month. Copy of Lease Available Upon Request—Sale Subject to Existing Lease.
- Potential Interim Income: One (1) Retail Rental Unit Approximately 2,100 SF Ancillary Structure is offered for lease at \$2,400 per month.
- AADT (According to MD State Highway): 29, 462 on Leonardtown Road

#### **UTILITIES AVAILABLE**

Electric SMECO

Water Charles County

Sewer Charles County

Telephone/Cable/Internet Verizon & Comcast



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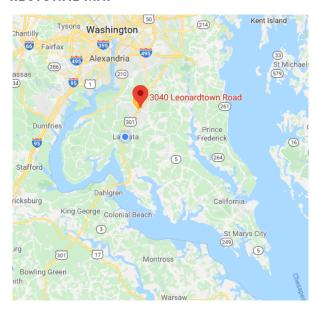
### **LOCATION & NEIGHBORHOOD INFORMATION**

#### LOCATION OVERVIEW

- Property is located in the Heart of Waldorf with direct access to US Route 301 (Crain Highway) and Leonardtown Road (MD Route 5)
- Road Frontage: <u>215</u> LF +/- along Leonardtown Road
- Site is located approximately 27 miles from Washington, DC; 27 miles from Dahlgren, VA and 39 miles from Lexington Park

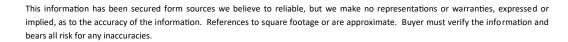


#### **REGIONAL MAP**



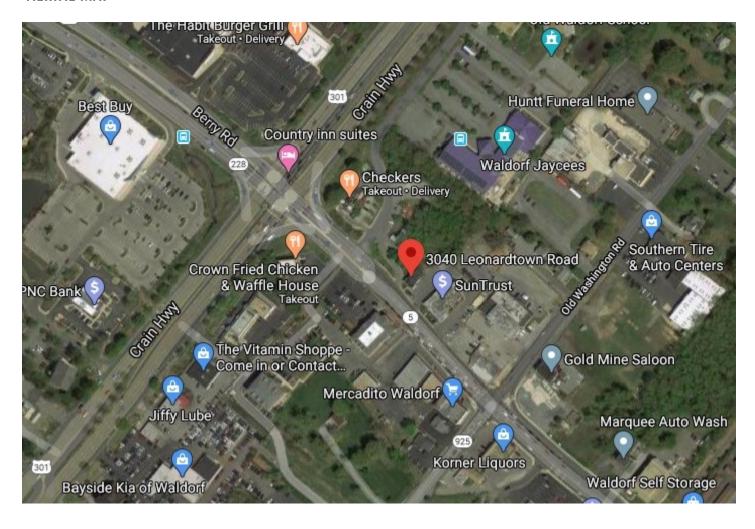
#### **LOCATION MAPS**







#### **AERIAL MAP**





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## **REAL ESTATE ASSEMENT & TAXES**

Real Property Data Search

View Map	View GroundRent Re	View GroundRent Registration			
Special Tax Recapture	: None				
Account Identifier:	District - 06 Acc	ount Number - 055192			
100	601 801 SC 2010 SC 1018220216	Owner Information	Use:	10. NOVOMOVO NOVOMO	
Owner Name:	SOUTHERN MD	SOUTHERN MD NOVELTY CO INC THE		COMMERCIAL NO	
Mailing Address:	3283 OLD WASH WALDORF MD 2		Principal Residence: Deed Reference:	/00214/ 00541	
		ocation & Structure Infor			
Premises Address:	3040 LEONARDTOWN RD WALDORF 20602-0000		Legal Description:	2.2509 AC	
	WALDON 2000	L-0000		TIDEWATER LOTS SUE	
Map: Grid: Parcel: 0008 0021 0553	: Neighborhood: Sub 10000.09 684	division: Section:	Block: Lot: Assessi	ment Year: Plat No: Plat Ref:	
Town: None					
Primary Structure Buil	t Above Grade Living	Area Finished Base	ment Area Property I	Land Area County Use	
	Type Exterior RETAIL STORE /	Quality Full/Half Ba	th Garage Last Notice	e of Major Improvements	
-00		Value Information			
	Base Value Value		Phase-in Assessments		
		As of	As of	As of	
Land:	764 400	01/01/2022	07/01/2021	07/01/2022	
Improvements	764,400 57,500	764,400 150,400			
Total:	821,900	914,800	821,900	852,867	
Preferential Land:	0	0	02 .,000	002,001	
		Transfer Information	\		
Seller: SOUTHERN ME	NOVELTY CO, INC	Date: 04/10/1990		Price: \$0	
Type: NON-ARMS LENGTH OTHER		Deed1: /00214/ 00541		Deed2:	
Seller:		Date:		Price:	
Туре:		Deed1:		Deed2:	
Seller:		Date:		Price:	
Туре:		Deed1:		Deed2:	
		Exemption Information	n		
Partial Exempt Assessn			07/01/2021	07/01/2022	
County:	000		0.00		
State:	000		0.00	0.0010.00	
Municipal: Special Tax Recapture	(4.4.4)		0.00 0.00	0.00 0.00	
opecial lax recapture	an actual design	montood Application Info	mation		
Homestead Application		mestead Application Info	mauori		
		ners' Tax Credit Application	on Information		
Harman and Tare One of	it Application Status: No A		Date:		



# **REAL ESTATE ASSEMENT & TAXES**

Property Tax Account Inquiry							
	-	nmer l	Name: SOUTH	ERN MD NO	VELTY CO	INC THE	-
	Property Number:			SOUTHERN MD NOVELTY CO INC THE			
	Mailing Address:			SOUTHERN MD NOVELTY CO INC THE 3283 OLD WASHINGTON RD			
_	Premise Address:			RF MD 2060			
_	Prem						
			egal Descrip		w) Search	Agnin	
Th g in tv	is optio ro (2) li Ii	n incli nstalli payir	udes a servic ments, pleas ng in full, ple	e charge in e click on t amounts ase use the	n the Tot the specif • • Amoun	al Due amo no tax year t Due below	below for inc w.
PROPERTY. STATE OF	processor and the same	processors and the same			The Real Property lies and the least lies and the lies and the lies and the least lies and the least lies and the lies and t	Name and Address of the Owner, where the Owner, which is the Ow	re included in
2021			Bill Number 210013963	Tex 11070.62		Collected 11069.43	Amount Due
					0.00		0.00
2020		0111	200013750	11061.26	0.00	11036.91	0.00
2019			190013534	11482.10	0.00	11446.40	0.00
2018			180013400	11425.73	0.00	11407.88	0.00
2017	_	-	170013271	11277.19	0.00	11264.92	0.00
2016		_			0.00	11109.95	0.00
2015	_	0111	150013052	10959.55	0.00	10957.99	0.00
2014		-	140012973	10957.55	0.00	10955.99	0.00
2013	_	0111	130012998	10948.55	0.00	10946.99	0.00
2012		0111	120013047	11465.07	0.00	11463.43	0.00
2011	0100	0111	110012949	10981.82	0.00	10978.15	0.00
2010	0100	0100	101008256	10618.26	0.00	10618.26	0.00
2009	_	_	091008082	10646.71	0.00	10646.71	0.00
2008	0100	0100	081007687	10245.84	0.00	10245.84	0.00
2007	0100	0100	071007521	9847.94	0.00	9847.94	0.00
2006		THE RESERVE AND ADDRESS OF THE PERSON NAMED IN	061007199	9450.06	0.00	9450.06	0.00
10000	0100	0100	051007360	9269.40	0.00	9269.40	0.00
2005		A STATE OF THE PARTY OF THE PAR					
2004	0100	0100	041007417	8932.37	0.00	8932.37	0.00
_		0100	041007417 031007495	8932.37 8527.29	0.00	8932.37 8527.29	0.00
2004	0100	_					
2004	0100 0100	0100	031007495	8527.29	0.00	8527.29	0.00
2002 2003 2002	0100 0100 0100	0100 0100	031007495 021007489 011007499	8527.29 7581.52	0.00	8527.29 7581.52	0.00 0.00
2002 2002 2001	0100 0100 0100 0100	0100 0100 0100	031007495 021007489 011007499 001007454	8527.29 7581.52 11420.64	0.00 0.00 0.00	8527.29 7581.52 11420.64	0.00 0.00 0.00
2002 2003 2003 2001 2000	0100 0100 0100 0100 0100	0100 0100 0100 0100 0100	031007495 021007489 011007499 001007454	8527.29 7581.52 11420.64 11062.50	0.00 0.00 0.00 0.00	8527.29 7581.52 11420.64 11062.50	0.00 0.00 0.00 0.00
2002 2002 2002 2001 2000 1999	0100 0100 0100 0100 0100 0100	0100 0100 0100 0100 0100	031007495 021007489 011007499 001007454 991007389	8527.29 7581.52 11420.64 11062.50 10554.90	0.00 0.00 0.00 0.00 0.00	8527.29 7581.52 11420.64 11062.50 10554.90	0.00 0.00 0.00 0.00
2004 2003 2004 2001 2000 1999 1998	0100 0100 0100 0100 0100 0100	0100 0100 0100 0100 0100	031007495 021007489 011007499 001007454 991007389 981007398	8527.29 7581.52 11420.64 11062.50 10554.90 9870.35	0.00 0.00 0.00 0.00 0.00	8527.29 7581.52 11420.64 11062.50 10554.90 9870.35	0.00 0.00 0.00 0.00 0.00
2004 2003 2004 2004 2006 1999 1998	0100 0100 0100 0100 0100 0100 0100	0100 0100 0100 0100 0100 0100	031007495 021007489 011007499 001007454 991007389 981007398 971007378	8527.29 7581.52 11420.64 11062.50 10554.90 9870.35 9372.15	0.00 0.00 0.00 0.00 0.00 0.00 562.32	8527.29 7581.52 11420.64 11062.50 10554.90 9870.35 9934.47	0.00 0.00 0.00 0.00 0.00 0.00
2004 2002 2002 2001 2000 1999 1996 1997	0100 0100 0100 0100 0100 0100 0100 010	0100 0100 0100 0100 0100 0100 0100	031007495 021007489 011007499 001007454 991007389 981007398 971007378 961007288	8527.29 7581.52 11420.64 11062.50 10554.90 9870.35 9372.15 9342.65	0.00 0.00 0.00 0.00 0.00 0.00 562.32	8527.29 7581.52 11420.64 11062.50 10554.90 9870.35 9934.47 9342.65	0.00 0.00 0.00 0.00 0.00 0.00 0.00



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### CHARLES COUNTY OPPORTUNITY ZONE



#### **Opportunity Zones**

In June 2018, Charles County was awarded Opportunity Zones designations for three census tracts:

- 1. Town of Indian Head
- 2. An area west off U.S. 301 encompassing the proposed Waldorf Station (Greenberg Gibbons) development
- 3. An area west of U.S. 301 encompassing the Waldorf Urban Redevelopment Corridor.

#### What are Opportunity Zones?

The Opportunity Zone program is a nationwide initiative administered by the U.S. Treasury created under the 2017 Tax Cuts and Jobs Act. The program provides federal tax incentives for investment in distressed communities over the next 10 years. Areas designated as Opportunity Zones will be able to reap the benefits of capital gains to help redevelop underserved communities. This program uses low-income community (LIC) census tracts as the basis for determining areas eligible for Opportunity Zone designation.

#### How Opportunity Zones Encourage Investment

Investors will be able to defer and even reduce their federal tax liability on the sale of assets if they place their gains into an Opportunity Fund, which will pool capital and support investments in small businesses and real estate within the Opportunity Zones, which will improve communities and the quality of life for residents. The program is designed to be flexible, allowing a range of different types of investments, and unlike other federal tax credit programs there is no authorized cap on the amount of capital that could be made available through Opportunity Zone investments. The Maryland Department of Housing and Community Development will administer the program with support from the Maryland Department of Commerce.

The Opportunity Zones program offers three tax incentives for investing in low-income communities through a qualified Opportunity Fund:

- A temporary deferral of inclusion in taxable income for capital gains reinvested into an Opportunity Fund. The deferred gain must be recognized on the earlier of the date on which the opportunity zone investment is disposed of or by December 31, 2026.
- A step-up in basis for capital gains reinvested in an Opportunity Fund. The basis is increased by 10% if the investment in the Opportunity Fund is held by the taxpayer for at least 5 years, and by an additional 5% if held for at least 7 years, thereby excluding up to 15% of the original gain from taxation.
- A permanent exclusion from taxable income of capital gains from the sale or exchange of an
  investment in an Opportunity Fund if the investment is held for at least 10 years. This exclusion
  only applies to gains accrued after an investment in an Opportunity Fund.

More information on Opportunity Zones is available by contacting Taylor Yewell, Redevelopment Manager by email at <a href="mailto:yewellt@meetchalescounty.com">yewellt@meetchalescounty.com</a> or phone at 301-885-1340 x2200.



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