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BUSINESS VALUATION CALCULATOR

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A Quick and Simple Way to Value Your Business Online

Business Value: \$278,731

Cash Flow of the Business

| | 2022 | 2021 | 2020 |
|-----------------------|----------------|------------------------|----------------|
| Sales | \$ 562,953.00 | \$ 425,186.00 | \$ 695,468.00 |
| Costs of Goods Sold | \$ 310,793.00 | \$ 308,841.00 | \$ 467,821.00 |
| Gross Profit | \$ 252,160.00 | \$ 116,345.00 | \$ 227,647.00 |
| Operating Expenses | \$ 111,326.00 | \$ 65,819.00 | \$ 111,210.00 |
| Net Income before Tax | \$ 140,834.00 | \$ 50,526.00 | \$ 116,437.00 |
| Officer Salaries | \$ 15,600.00 | \$ 5,350.00 | \$ 23,800.00 |
| | <i>^</i> ^ ^ ^ | * ^ ^ ^ ^ ^ ^ ^ | * ^ ^ ^ |

| Depreciation | \$ 0.00 | \$ 0.00 | \$ 0.00 |
|------------------------|---------------|--------------|---------------|
| Interest | \$ 998.00 | \$ 996.00 | \$848.00 |
| Other Expenses | \$ 0.00 | \$ 0.00 | \$ 0.00 |
| Total Addbacks | \$ 16,598.00 | \$ 6,346.00 | \$ 24,648.00 |
| | | | |
| Discretionary Earnings | \$ 157,432.00 | \$ 56,872.00 | \$ 141,085.00 |
| Manager Salary | \$ 23,800.00 | \$ 23,800.00 | \$ 23,800.00 |
| Adjusted EBITDA | \$ 133,632.00 | \$ 33,072.00 | \$ 117,285.00 |

Multiple of Earnings

Based on the inputs provided (See Report)

| Industry | Restaurant | |
|---------------------------------|-----------------------------|------|
| Earnings Trend | Steady Revenue, sustainable | |
| Risk Factors | | |
| Upside/Low Risk Factors | 10+ Years in Business | |
| Calculated Multiple of Earnings | | 2.30 |

Valuation Ranges

| | Discretionary Earnings (DE) | EBITDA | Value |
|--------------------|-----------------------------|------------|------------|
| 3 Year Average | \$ 118,463 | \$ 94,663 | \$ 272,465 |
| Weighted Average | \$ 121,188 | \$ 97,388 | \$ 278,731 |
| Trailing 12 months | \$ 157,432 | \$ 133,632 | \$ 362,094 |















